COURSE DESCRIPTION:
Departures from traditional patterns of collective bargaining and labor-management relationships more generally. Causal factors leading to innovative practices. The current debate over the future of collective bargaining. Models for expanding the scope of bargainable issues.

SMLR LEARNING OBJECTIVES:
VI. Application – Demonstrate an understanding of how to apply knowledge necessary for effective work performance

Ability to apply various ideas about innovative practices, like interest based bargaining, to actual negotiations. Application of various ideas about how current problems in organizing workers might be overcome in particular industry contexts.

ASSESSMENT OF LEARNING OBJECTIVES:
Assessment will be based on the students’ demonstration of interest based bargaining skills, other assignments related to effective union representation, and the final exam.

TYPICAL COURSE REQUIREMENTS:
N/A