Workplaces have changed in fundamental, and sometimes contradictory, ways over the last few decades. On one hand there has been an enormous growth in teamwork, involvement, communication, and other forms of “empowerment”; on the other there has been an increase in restructurings and layoffs, even among white-collar or unionized employees who had long been secure.

This course will examine these developments from the point of view of their “dynamics”: that is, how they are experienced in daily work. We will focus less on organizational structures (which are the core of the new course “Managing people at Work”) and more on the functioning of teams and relations.

The first part of the course will deal with traditional “blue-collar” and front-line sales work, the second with managerial and professional work. It will also consider the how unions have responded to workplace changes.

We will look at a number of cases of work reform, including quality circles, autonomous teams, total quality management, and so on. We will discuss both the large organizational and social implications, and the more immediate questions of how to work most effectively in these environments.

This course will have a seminar format, including a combination of lectures, case studies, and discussion. All students are expected to attend each class prepared to discuss the readings.

**Course requirements:**

- **Weekly readings** will normally be 30-50 pages long, a mix of articles and cases. There is no course text. Readings will be posted on Sakai.
- There will be a **midterm quiz on March 5 and a final quiz on April 30.** We will discuss their structure in class.
- There will be a **final paper** of 8-10 pages, double-spaced. It will be due on the last day of class (April 30). We will discuss the topic in class.
- I will ask you to work throughout the semester in small teams of 3-4 people. The intent is for these groups to provide constructive criticism and ideas. I would encourage you to use the groups to discuss ideas and to prepare for exams.

**Each team will have responsibility for two cases in the course of the semester.** You will write a 2-3 page analysis, applying the concepts and ideas of the course and the week’s readings to the case and making an
argument about what should be done or improved in this situation. This should be posted on Sakai before the start of class.

- I will begin each class by calling on an “opener”: someone to discuss the main arguments of the readings and how good those arguments are. I don’t expect a right answer – it is perfectly valid and helpful, for example, to point out things you don’t understand or that make no sense.

- Grades will be based 40% on the paper, 25% on the quizzes, 25% on the team case analyses (a group grade), and 10% on class participation (including openers).

**Class Participation**

This class will be conducted seminar style and class participation is essential. You must read and think about the material before the seminar and be prepared to participate actively in small group and entire class discussions. Your contribution will be evaluated based on the quality, thoughtfulness, and frequency of your contributions to class discussions.

**Attendance**

- **This course requires regular attendance**: there will be considerable group work and open discussion during class. Given the interdependence of team members and the need for ongoing discussion of course material, you cannot pass this class if you slack off during the semester and try to make up for it at the end.

- **If you expect to miss one or two required classes, please use the University absence reporting website** [https://sims.rutgers.edu/ssra/](https://sims.rutgers.edu/ssra/) to indicate the date and reason for your absence. An email will be automatically sent to me.

- **If you expect to be absent more than twice, you must communicate with us as soon as possible**, in person or by email. I will try to work out a solution, but only if I know about it in a timely manner.

- I will excuse absences for good cause. **I will not accept explanations that are not timely.**

- More than two *unexcused* absences may lead to an F. So check with me if you are going to be absent.

**Lateness**

- People who arrive late or leave early are disruptive to the class and their teams. You are expected to arrive on time and to stay until the end.

- If you expect to be late, let me know in advance if possible.

- Two unexcused late arrivals will be marked as one absence. Students who leave early without excuse will be marked absent for the entire class.
**Communication with the instructor**

- **I am encourage me to see me about any subject that affects your education.** I am available at any time by email, and in person before and after class. I can also set up mutually convenient times to talk in person or by phone / Skype; just let us know.

- In a complex course there are likely to be logistical breakdowns I don’t know about – Sakai may be down, or I may forget to post an assignment or a reminder, or a requirement may be unclear, etc. It is in part your responsibility to let me know when you encounter such problems; I will try to fix them immediately.

- **If you have trouble for any reason** – personal problems, difficulty in completing assignments, problems in understanding, whatever – **come see me right away.** I can work out problems if I know about them in a timely manner. I am *not* sympathetic to students who come to us with excuses at the end of the semester.

**Miscellaneous**

- The main email addresses for this course is cch@heckscher.us.

- You must use your Rutgers email address as listed on Sakai – I will regularly send messages to the class using that list. If you don’t look at that address regularly, be sure to forward it to an address that you do use.

- I encourage you to bring computers to class - we will use them.

- All written homework should be submitted on Sakai.

**Course schedule**

This schedule of classes may change during the semester. I will (try to) keep this version up to date. Let me know if there are any errors or confusions.

<table>
<thead>
<tr>
<th>Class</th>
<th>Date</th>
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<tr>
<td>1</td>
<td>Intro</td>
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<td>2</td>
<td>Design principles</td>
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<td>3</td>
<td>Job enrichment</td>
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<td>4</td>
<td>Manufacturing teams</td>
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<tr>
<td>5</td>
<td>Service work</td>
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<tr>
<td>6</td>
<td>Unions and teams systems</td>
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**Work systems on the shop floor**
<table>
<thead>
<tr>
<th>Managerial work</th>
<th>The future of work</th>
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<tr>
<td>7  Paternalist bureaucracy</td>
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<td>8  Stars</td>
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<td>9  Cross-functional teams</td>
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<td>10 Working in a matrix</td>
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<td>11 Collaborative enterprise</td>
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<td>12 Ecosystems</td>
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<td>13 Artificial Intelligence</td>
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<td>14 Conclusion</td>
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<td></td>
<td>Quiz 2</td>
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<td>Final paper due</td>
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| Quiz 1                          | Mar 5              |
| Mar 19                          |                    |
| Mar 26                          |                    |
| Apr 2                           |                    |
| Apr 9                           |                    |
| Apr 16                          |                    |
| Apr 23                          |                    |
| Apr 30                          |                    |
ON PROPER CITATION
(AND AVOIDING PLAGIARISM)
Charles Heckscher

In all your writing, especially papers and quizzes, you must be careful to cite all material that is drawn from others, including other students as well as published sources.

Studying together is encouraged; but if answers from different students are the same or nearly the same it will be considered cheating. You should discuss the issues but not discuss detailed answers with each other.

All exams and quizzes will be submitted to Turnitin.com for comparison with others in this course, as well as with past exams from this course and with paper-writing services, other publications, and web sources.

The basic rules of citation:
- Every direct quotation must be identified by quotation marks.
- You must always cite ideas or evidence you have drawn from others.

I am not very concerned with the exact form of your citation, as long as you make clear where a quote or passage came from. At the end of this document I have included the APA guidelines for citation formatting, but I will not penalize mere formatting inconsistencies. Still, try to get it right.
The fine print: plagiarism

On occasion, students accused of plagiarism have claimed that their plagiarism has occurred without their knowledge or intent. Since ignorance of convention is not a reasonable defense, it is best to become thoroughly acquainted both with the various ways in which plagiarism is construed, and with the conventions of source attribution and proper documentation. Some students seem to believe that there are different degrees of plagiarism, some not as bad as others. No distinctions are made between any of the following acts. You will be charged with plagiarism if you:

- Copy from published sources without adequate documentation.
- Purchase a pre-written paper (either by mail or electronically).
- Let someone else write a paper for you.
- Pay someone else to write a paper for you.
- Submit as your own someone else’s unpublished work, either with or without permission.
Borrowed material should be documented.

Any time you incorporate into your writing ideas, words, key phrases, or pictures that were not originally created by you, you must give credit to the original author by citing the source.

You must cite direct quotes.

You must cite paraphrases. Paraphrasing is rewriting a passage in your own words. If you paraphrase a passage, you must still cite the original source of the idea. For detailed examples and a discussion, see Appropriate Uses of Sources.

You must cite ideas given to you in a conversation, in correspondence, or over email.

You must cite sayings or quotations that are not familiar, or facts that are not "common knowledge." However, it is not necessary to cite a source if you are repeating a well known quote such as Kennedy's "Ask not what your country can do for you . . . .," or a familiar proverb such as "You can't judge a book by its cover." Common knowledge is something that is widely known. For example, it is common knowledge that Bill Clinton served two terms as president. It would not be necessary to cite a source for this fact.
RUTGERS UNIVERSITY, NEW
BRUNSWICK CAMPUS POLICY ON
ACADEMIC INTEGRITY
FOR UNDERGRADUATE AND
GRADUATE STUDENTS

I  ACADEMIC INTEGRITY

Academic freedom is a fundamental right in any institution of higher learning. Honesty and integrity are necessary preconditions of this freedom. Academic integrity requires that all academic work be wholly the product of an identified individual or individuals. Joint efforts are legitimate only when the assistance of others is explicitly acknowledged. Ethical conduct is the obligation of every member of the University community, and breaches of academic integrity constitute serious offenses.

Maintenance of the standards of academic, honesty and the successful administration of this policy depend on the mutual cooperation of faculty and students. Dissemination of the Academic Integrity Policy to all faculty, staff, and students will ensure that all members of the community are informed about academic integrity.

Faculty cooperation is essential for successful application of the procedures defined by the Academic Integrity Policy. Faculty members can help promote academic integrity by making clear on their syllabi their expectations concerning homework assignments, collaborative student efforts, research papers, examinations, and the like. Efforts should be made to detect and to prevent cheating and plagiarism in all academic assignments. If faculty members have evidence of academic dishonesty, they are expected to report such evidence promptly.

Students must assume responsibility for maintaining honesty in all work submitted for credit and in any other work designated by the instructor of the course. Students are also expected to report incidents of academic dishonesty to the instructor or dean of the instructional unit.

I
This policy seeks to demonstrate the University's concern with academic dishonesty and to guarantee a fair procedure for resolving complaints of academic dishonesty.

II VIOLATIONS OF ACADEMIC INTEGRITY

The various ways in which academic honesty can be violated are discussed below. The comments and examples within each section provide explanations and illustrative material, but do not necessarily exhaust the scope of these violations.

A. CHEATING

Cheating is the use of inappropriate and unacknowledged materials, information, or study aids in any academic exercise. The use of books, notes, calculators and conversation with others is restricted or forbidden in certain academic exercises. Their use in these cases constitutes cheating. Similarly, students must not request others (including commercial term paper companies) to conduct research or prepare any work for them, nor may they submit identical work or portions thereof for credit or honors more than once without prior approval of the instructor.

B. FABRICATION

Fabrication is the falsification or invention of any information or citation in an academic exercise. "Invented" information may not be used in any laboratory experiment or other academic exercise without authorization from the instructor. It is improper, for example, to analyze one sample in an experiment and covertly "invent" data based on that single experiment for several more required analyses. The student must also acknowledge reliance upon the actual source from which cited information was obtained. A writer should not, for example, reproduce a quotation from a book review and indicate that the quotation was obtained from the book itself.

C. FACILITATING ACADEMIC DISHONESTY

Students who knowingly or negligently allow their work to be used by other students or who otherwise aid others in academic dishonesty are violating academic integrity. Such students are as guilty of intellectual dishonesty as the student who receives the material even though they may not themselves benefit academically from that dishonesty.

D. PLAGIARISM
Plagiarism is the representation of the words or ideas of another as one's own in any academic exercise. To avoid plagiarism, every direct quotation must be identified by quotation marks or by appropriate indentation and must be properly cited in the text or in a footnote. Acknowledgment is required when material from another source stored in print, electronic or other medium is paraphrased or summarized in whole or in part in one's own words. To acknowledge a paraphrase properly, one might state: "to paraphrase Plato's comment..." and conclude with a footnote identifying the exact reference. A footnote acknowledging only a directly quoted statement does not suffice to notify the reader of any preceding or succeeding paraphrased material. Information which is common knowledge such as names of leaders of prominent nations, basic scientific laws, etc, need not be footnoted; however, all facts or information obtained in reading or research that are not common knowledge among students in the course must be acknowledged.

In addition to materials specifically cited in the text, only materials that contribute to one's general understanding of the subject may be acknowledged in the bibliography. Plagiarism can, in some cases, be a subtle issue. Any questions about what constitutes plagiarism should be discussed with the faculty member.

E. DENYING OTHERS ACCESS TO INFORMATION OR MATERIAL

It is a violation of academic integrity to deny others access to scholarly resources, or to deliberately impede the progress of another student or scholar. Examples of offenses of this type include: giving other students false or misleading information; making library material unavailable to others by stealing or defacing books or journals, or by deliberately misplacing or destroying reserve materials; or altering computer files that belong to another.

III ACADEMIC DISHONESTY OFFENSES AND SANCTIONS

Any violation of academic honesty is a serious offense and is therefore subject to an appropriate penalty. Violations at Rutgers University are classified into four levels according to the nature of the infraction. For each level of violation a corresponding set of sanctions is recommended. Deans and Hearing Panels are not bound by these illustrations, which are intended as general guidelines for the academic community. Since adherence to a code of conduct can be seen as a function of socialization into the group whose norms are
reflected in such a code, culpability may be assessed differentially for those with more and less experience as members of the academic community. In the case of graduate students, all violations of the academic integrity code are judged as level four violations, with separation from the University as the recommended penalty. Examples are cited below for each level of violation. These examples, too, are illustrations and are not be considered all-inclusive.

LEVEL ONE VIOLATIONS

Level One violations may occur because of inexperience or lack of knowledge of principles of academic integrity on the part of persons committing the violation. These violations are likely to involve a small fraction of the total course work, are not extensive, and/or occur on a minor assignment. Cases involving Level One violations may be heard by discipline panels of the colleges and schools in New Brunswick. The following are examples:

1. Working with another student on a laboratory or other homework assignment when such work is prohibited.
2. Failure to footnote or give proper acknowledgment in an extremely limited section of an assignment

Recommended sanctions for level one violations are listed below; one of these may be chosen in each case:

1. Required attendance in a non-credit workshop or seminar on ethics or related subjects.

2. An assigned paper or research project on a relevant topic.

3. A make-up assignment at a more difficult level than the original assignment.

4. A recommendation to the instructor that no credit be given for the original assignment.

Records of students who commit Level One offenses will be maintained in the respective Dean's Offices until graduation.

LEVEL TWO VIOLATIONS

Level Two violations are characterized by dishonesty of a more serious character or which affects a more significant aspect or portion of the course work. Cases involving Level Two violations may be heard by discipline panels of the college in which the student is a candidate for a degree, or, in the case of a student who is not a candidate for a degree, by the disciplinary panel of such unit as will be assigned by the Office of the Vice President of Student Affairs. The following are examples:

1. Quoting directly or paraphrasing, to a moderate extent, without acknowledging the source.

2. Submitting the same work or major portions thereof to satisfy the requirements of more than one course without permission from the instructor.
3. Using data or interpretative material for a laboratory report without acknowledging the sources or the collaborators. All contributors to preparation of data and/or to writing the report must be named.

4. Receiving assistance from others, such as research, statistical, computer programming, or field data collection help that constitutes an essential element in the undertaking without acknowledging such assistance in a paper, examination or project.
The recommended sanction for Level Two violations is disciplinary probation. In cases of academic dishonesty involving out-of-class assignments, the panel may recommend a failing grade for the assignment involved and the grade in the course will be determined in the normal manner. However, cheating on a take-home final examination would normally carry a recommended penalty that the faculty member fail the student in the course, as well as disciplinary probation.

Notation of disciplinary probation will be placed on the student’s transcript and will remain for the period in which the sanction is in force. Records of students who commit Level Two offenses will be maintained in the respective Dean’s Office until graduation.

LEVEL THREE VIOLATIONS

Level Three violations are those that go beyond level one or two and that, in the opinion of the College Judicial Officer require adjudication at the University level. Level Three violations include dishonesty that affects a major or essential portion of work done to meet course requirements, or involves premeditation, or is preceded by one or more violations at levels one and two. Cases involving Level Three violations are heard under the University Code of Student Conduct. Examples include:

1. Copying on hourlies or final examinations.
2. Plagiarizing major portions of a written assignment.
3. Acting to facilitate copying during an exam.
4. Using prohibited materials, e.g., books, notes, or calculators during an examination.
5. Collaborating before an exam to develop methods of exchanging information and implementation thereof.
6. Altering examinations for the purposes of regrading.
7. Acquiring or distributing an examination from unauthorized sources prior to the examination.
8. Presenting the work of another as one’s own.
9. Using purchased term paper or other materials.
10. Removing posted or reserved material, or preventing other students from having access to it.
11. Fabricating data by inventing or deliberately altering material (this includes citing "sources" that are not, in fact, sources.

12. Using unethical or improper means of acquiring data.

The sanction typically to be sought for all Level Three violations or repeated violations of Level One and Two offenses is a minimum of a one semester suspension from the University.

LEVEL FOUR VIOLATIONS

Level Four violations represent the most serious breaches of intellectual honesty. Such cases are heard under the University Code of Student Conduct. Examples of Level Four violations include:

1. All academic infractions committed after return from suspension for a previous academic honesty violation.

2. Infractions of academic honesty in ways similar to criminal activity (such as forging a grade form, stealing an examination from a professor or from a university office; buying an examination; or falsifying a transcript to secure entry into the University or change the record of work done at the University).

3. Having a substitute take an examination or taking an examination for someone else.

4. Fabrication of evidence, falsification of data, quoting directly or paraphrasing without acknowledging the source, and/or presenting the ideas of another as one's own in a senior thesis, within a master's thesis or doctoral dissertation, in scholarly articles submitted to refereed journals, or in other work represented as one's own as a graduate student.
5. Sabotaging another student's work through actions designed to prevent the student from successfully completing an assignment.

6. Willful violation of a canon of the ethical code of the profession for which a graduate student is preparing.

The typical sanction for all Level Four violations and a repeat infraction at level three is permanent expulsion from the University. Such cases are heard under the University Code of Student Conduct. Notation of "academic disciplinary separation" will be placed on a student's transcript and
IV CONSEQUENCES OF VIOLATING THE ACADEMIC INTEGRITY POLICY

Students committing acts of academic dishonesty not only face university censure but run a serious risk of harming their future educational and employment opportunities. In addition to the notation for a specific sanction placed on the student’s transcript and which remains for the term of the sanction, prospective employers and other educational institutions frequently use recommendation forms that ask for judgment and comment on an individual’s moral or ethical behavior. Since such forms are sent with the permission of the student, University faculty and administrators knowledgeable of academic dishonesty infractions are ethically bound to report such incidences. In all cases in which a grade of "F" is assigned for disciplinary reasons, moreover, the "F" will remain on the student’s transcript, even if the course is retaken and a passing grade is achieved.

V ADMINISTRATION OF THE ACADEMIC INTEGRITY POLICY

A. Committee on Student Conduct

The Committee on Student Conduct will be responsible for monitoring the Policy on Academic Integrity, and will serve as a hearing appeals board for all cases of academic dishonesty in New Brunswick that involve separation from the University. The committee shall meet at least once a semester.

B. Complaint Procedure

Evidence of academic dishonesty should initially be brought to the attention of the instructor or to the dean of the degree granting unit or his/her designate, but any member of the academic community may present evidence of academic dishonesty to the dean. If a student reports a breach of the policy, the instructor of the course is obliged to cooperate in undertaking an investigation. If a student (or students) from only one degree-granting unit is involved, the case will be assigned to the College Judicial Officer of the student’s (or students’) degree-granting unit.

Any questions concerning the appropriate level of a particular offense should be referred to the
College Judicial Officer who, in consultation will make a determination.

Students may continue to participate in a course or research activities until the case has been adjudicated. Under no circumstances should a student be offered a choice of either dropping a course or facing disciplinary action.
All disciplinary proceedings are confidential. Faculty members and students are cautioned not to discuss cases of academic dishonesty outside of the legitimate hearings prescribed by the policy.

If the penalty for an offense is one for which the sanction is separation from the University, (Level Three and Level Four), the dean of the degree-granting unit will notify the New Brunswick Disciplinary Officer and send the case to the Office of the Vice President for Student Affairs to be heard under the University Code of Student Conduct. Hearing guidelines and appeal procedures are outlined in the Code of Student Conduct.

VI AMENDMENTS TO THE INTEGRITY

A. Minor Changes

The New Brunswick Committee on Student Conduct may recommend minor changes which will go into effect at the beginning of the next academic year, providing that all units have been informed of the proposed changes and none has objected that the changes are major ones.

B. Major Changes

Major changes, like minor ones, may be proposed by any unit for consideration by the University Senate. If units representing three-fifths of the total number of faculty members and three-fifths of the units in New Brunswick approve the proposed changes, then the changes will become part of the policy.

After word

The Policy on Academic Integrity was developed by a committee composed of representatives from all the undergraduate and graduate schools of the New Brunswick Campus. Comments and suggestions were made by the Deans, faculty, students, and staff members in the various academic units and in the Office of the Provost. The academic integrity regulations of many other major public institutions were consulted. The University is indebted to all those who have contributed their ideas to this policy. Requests for additional copies should be directed to either the College Judicial Officers or the Director of Judicial Affairs.
Revised: June 8, 1987
Updated to be in compliance with the Code of Student Conduct 1997