Course Goals and Student Learning Objectives

Work groups of various types are increasingly important to modern organizations. Consequently group skills are emerging as a core competency for managers and employees at all levels.

This course will focus on the functioning of teams and relations. It will be heavily experiential, with hands-on exercises to develop skills and understanding.

**Student Learning Outcomes**

Upon successful completion of this course, students will be able to:

- Demonstrate ability to structure team projects and work productively in groups.
- Demonstrate competence in diagnosing group performance problems using appropriate theories and models.
- Demonstrate an understanding of a model of effective groups in simulations and discussions.
- Demonstrate understanding of fundamental social science theories, and concepts relating to the dynamics of work teams, including the necessary conditions for effective cooperation and motivation.
  - the ability to apply these general theories to the understanding of particular cases and current events.
  - the ability to analyze and synthesize information and ideas from multiple sources to generate new insights.
- Demonstrate proficiency in written and oral communication.
Course topic modules

Week 1: Introduction
Weeks 2-3: Personality types and group roles
Weeks 4-5: Effective feedback & ladder of inference
Weeks 6-7: Group dynamics
Weeks 8-9: Leadership
Weeks 10-11: Mutual-gains negotiation
Weeks 12-13: Group problem-solving
Weeks 14: Close

Logistics & requirements

Course materials

- Readings and all other course materials will be available on the course’s Sakai site.

Assignments and assessment

- Weekly assignments will consist of some combination of readings, writing, and exercises, and work on your group projects.
  - All readings will be posted on Sakai; there is no textbook.
  - Some of the writing tasks will be individual submissions. Others will involve discussion with your team in an online forum.
  - You may submit assignments up to one week late only if you have received advance permission from me. Some credit will be deducted.
- Classes will involve simulations and exercises that require demonstration of the targeted skills and competences.
- You will be a member of two different teams during the course. Each team will be required to do a project. Further details will be given in class and on Sakai.
- There will be three short quizzes (~15 minutes each). There will also be a final case analysis, done individually online during the week after the last class.

Grades

- Grades will be based ⅓ on weekly assignments; ⅓ on the two group projects
(weighted for your individual contribution); and \( \frac{1}{3} \) on the quizzes and the final case analysis. I will also consider in-class participation as a factor in the final grade.

- All grading will be on a 4-point scale: 4 is roughly equivalent to an A, 3 to a B, and so on.

**Attendance**

- **This course requires regular attendance**: there will be considerable group work and open discussion during class. Given the interdependence of team members and the need for ongoing discussion of course material, you cannot pass this class if you slack off during the semester and try to make up for it at the end.

- **If you expect to miss one or two required classes, please use the University absence reporting website** [https://sims.rutgers.edu/ssra/](https://sims.rutgers.edu/ssra/) to indicate the date and reason for your absence. An email will be automatically sent to me.

- **If you expect to be absent more than twice, you must communicate with us as soon as possible**, in person or by email. I will try to work out a solution, but only if I know about it in a timely manner.

- We will excuse absences for good cause. **We will not accept explanations that are not timely.**

- More than two unexcused absences may lead to an F.

**Lateness**

- People who arrive late or leave early are disruptive to the class and their teams. You are expected to arrive on time and to stay until the end.

- If you expect to be late, let me know in advance if possible.

- Two unexcused late arrivals will be marked as one absence. Students who leave early without excuse will be marked absent for the entire class.
Communication with the instructors

- We are open and available for discussion about any subject that affects your education.

  Our experience is that students don’t use regular office hours. We are available at any time by email, and in person before and after class. We can also set up mutually convenient times to talk in person or by phone / Skype; just let us know.

- In a complex course there are likely to be logistical breakdowns we don’t know about – Sakai may be down, or we may forget to post an assignment or a reminder, or a requirement may be unclear, etc. It is in part your responsibility to let us know when you encounter such problems; we will try to fix them immediately.

- **If you have trouble for any reason** – personal problems, difficulty in completing assignments, problems in understanding, whatever – **come see us right away.** We can work out problems if we know about them in a timely manner. We are **not** sympathetic to students who come to us with excuses at the end of the semester.

Miscellaneous

- The main email addresses for this course are [dwo@heckscher.us](mailto:dwo@heckscher.us) and [hg166@scarletmail.rutgers.edu](mailto:hg166@scarletmail.rutgers.edu).

- We will ask you at the start of the semester for an email address that you use regularly. Please use it consistently for course work - it will be needed for signing in to Google Docs, etc.

- We encourage you to bring computers to class - we will use them.

- All written homework should be submitted on Sakai.
**Honor Code and Academic Integrity:**

Academic integrity is central to University life. Violations will get you in a lot of trouble. There’s a long University document as well as other resources on academic integrity, but it boils down to this:

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**You must cite all material that is drawn from others**, including other students or professors as well as published sources.

**Direct quotations must be identified by quotation marks even if they’re cited.** Don’t cut and paste from the Internet without putting it in quotes! This trips up some students, and can be serious.

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I am not very concerned with the exact form of your citation, as long as you make clear where a quote or passage came from.

Studying together is encouraged; but if answers from different students are the same or nearly the same it will be considered cheating. You should discuss the issues but not discuss detailed answers with each other.

Exams and papers will be submitted to Turnitin.com for comparison with others in this course, as well as with past exams from this course and with paper-writing services, other publications, and web sources.
The fine print

**Academic integrity**

Academic integrity requires that all academic work be wholly the product of an identified individual or individuals. Joint efforts are legitimate only when the assistance of others is explicitly acknowledged and permitted by the assignment. Ethical conduct is the obligation of every member of the University community, and breaches of academic integrity constitute serious offenses. Any such issues will be submitted to the Dean of the Labor Studies and Employment Relations Department, as appropriate. Students must assume responsibility for maintaining honesty in all work submitted for credit and in any other work designated by the instructor of the course. Students are also expected to report incidents of academic dishonesty to the instructor or dean of the instructional unit. Students are expected to abide by the Rutgers University Code of Student Conduct. They are to conduct themselves with honesty and integrity.

The Rutgers academic integrity policy can be accessed at this link:

**Disability services**

*From the Office of Disability Services:*

Rutgers University welcomes students with disabilities into all of the University's educational programs. In order to receive consideration for reasonable accommodations, a student with a disability must contact the appropriate disability services office at the campus where you are officially enrolled, participate in an intake interview, and provide documentation: https://ods.rutgers.edu/students/documentation-guidelines. If the documentation supports your request for reasonable accommodations, your campus's disability services office will provide you with a Letter of Accommodations. Please share this letter with your instructors and discuss the accommodations with them as early in your courses as possible. To begin this process, please complete the Registration form on the ODS web site at: https://ods.rutgers.edu/students/registration-form.